



# Fabric Works

L O N D O N



An ethical, London-based textile production based service  
2019

Our Guide lines for sampling & production

# Want to work with us?

**Do you have a product / range you're looking to produce?**

**To organise a meeting with us or to schedule in production please read through our guidelines to confirm criteria's...**

Fabric Works is a high-quality textile production service. We undertake a wide range of commissions. We are able to sew a range of products to meet various criteria's & commission briefs – No Job too big or small!

All commissions are created by our professionally skilled, experienced Production Team. Our services suit all needs from one-off commissions to larger production runs.

## **Services include:**

- Initial sampling, one off manufacture or larger production runs
- Pattern cutting & Grading
- Hand embroidery, beading and embellishment
- **Manufacture of a variety of items;**  
fashion garments from children's, women's & menswear from various fabrics.  
soft furnishings, home wear & bed linens, accessories & bags.  
Textile accessories ,Specialist design projects
- Consultations for fashion/textile start-ups, looking for advice in designs & manufacture.

Please note, we currently do not have the facilities to work with Jersey  
Please contact us to discuss your specified fabrics for production.



# Sampling// production guidelines and Costing



The costing structure of the development of products is based on three elements: sample, patterns, development, pieces per style & product complexity.

We offer:

- - An initial consultation meeting
- - Design development & example sampling if applicable
- - A price estimate, based on an hourly rate, or per job per units.



Prices:

- Pattern cutting + grading £20 per hour
- Sewing, embroidery and sample development - £15 per hour (sample rates 2-3 times more)

We don't have a MOQ however the larger the quantity the quicker production speed becomes there for making the overall production per piece less.

Our prices are competitive and can be tailored to meet your circumstances.

Please get in touch to discuss quotes for specific projects.

## How we work:



We like to produce a sample of the item first before going into production of multiples. This is to ensure it is exactly to your standard, and to confirm our production cost price is correct.

If you already have a pattern, we can create a sample from that, or we can make you an industry standard pattern for £20 per hour based on specification measurements. We are happy to make samples in the fabric of your choice so it can be used by you/ photographed or resold.

Upon reception of designs with dimensions, patterns & or tech packs, a first estimate is made on the total production rate of the product. Once the estimate is validated by the client, samples will be made at 2-3 times the estimated production rate.

Please note that estimated cut and make may vary +/-15% after making the sample. In the event of a mistake from our team, samples can be tweaked free of charge as many times as necessary. In the event of error on our part that would result in an unusable sample, a new sample will be made from scratch at no further costs.

If a sample is rejected for other reasons than a mistake on our team's part, new garment sampling costs will apply. Our Cut and make are inclusive of all possible costs, be it QC, ironing and packing. The final cost of a garment in production is the cut & make.



We ask clients to provide their own fabrics– We can advise on where to source these elements if you're unsure. We can also source threads & trims for you and add to costing but we do advise the customer to source these, to ensure it is as per your specification.

We commission our seamstresses at £15 an hour for cutting & sewing For example. The production cost of a product taking one hour will be: £15.00 Sample making of product will be charged at two/three times the production rate depending on complexity, i.e £30- 45.00

All profits from commissions go back into the charity to enable the training programme to continue. Prices negotiable, depending on project size and use.

## Lead times

Our lead times depend on varies elements such as the number of styles, the complexity of garment and number of units per style.

On Average 2-4 weeks from sending us a pre-order we can produce patterns if required and samples.

Once we have approval on samples we can organise a schedule for production taking into account your preferred deadline.

## Payment terms and conditions

Production orders will begin upon 50% transfer of total production invoice if orders are over 100 units, on the dispatch of all orders, remaining balance is to be transfered within 30 days.

Any queries or to arrange an appointment please email Gracie at [mail@fabricworkslondon.org](mailto:mail@fabricworkslondon.org)  
we look forward to working with you!